

# MEMORANDUM

VII-B

**To:** SFSWMA Joint Powers Board Members  
**From:** Randall Kippenbrock, P.E., Executive Director  
**Date:** August 8, 2018  
**Subject:** Request for Approval to Award Bid No. '19/03/B - Motor Oils, Lubricants, Antifreeze and Related Products for the Santa Fe Solid Waste Management Agency to Multiple Vendors

## BACKGROUND AND SUMMARY:

On July 13, 2018, the Agency issued Request for Bid No. '19/03/B to secure pricing with multiple vendors for all fluids and related products that are required to maintain the Agency's commercial fleet of heavy trucks, heavy equipment and vehicles. Nine companies responded to the Request for Bid (RFB) on August 3, 2018, and are listed below and detailed on the attached Bid Tabulation document.

Brewer Oil	Lonestar Truck Group	Stewart and Stevenson
Conservancy Oil	Safety Kleen Systems	Summit Truck
Honstein Oil	SC Fuels	Wagner Equipment

Resident Business Preference certificates were received from Brewer Oil, Conservancy Oil, Honstein Oil, and SC Fuels. The Resident Business Preference certificates were validated by the New Mexico Taxation and Revenue Department. Thus, a 5% preference has been provided as part of the selection process. No Resident Veteran Business Preference certificates were submitted as part of this RFB.

The RFB does not commit the Agency to a definite quantity or specific dollar value of fluids or materials. Rather, the RFB allows the Agency to procure fluids and materials that are best fit for the application on an as-needed basis from multiple vendors. A price agreement can be extended for a period of three (3) additional years, on a year-to-year basis, by mutual agreement of the parties and approved by the Board at the same price, terms and conditions. A price agreement cannot exceed four years.

Unit prices quoted by the bidder are to be firm for the duration of the contract. A request for a price adjustment as a result of an increase by the product manufacturer/supplier of such product(s) is subject to approval by the Agency via an amendment to the price agreement, which will include sufficient justification to support the request(s).

A list of required fluids was included in the RFB which utilized performance standards established by the Chevron brand. Potential bidders were notified that the Chevron products were not required to be offered, but that all offered products must meet or exceed the performance standards of the related Chevron product. A bid tabulation is attached detailing the nine respective bids and the respective products offered by each vendor.

This RFB is designed to allow other government entities to procure the specified goods based on this solicitation. As a multiple award, this procurement affords the greatest flexibility for the Agency, and others, to secure the most appropriate fluids and materials for their respective needs and purpose.

**ACTION REQUESTED:**

The Agency recommends the award of Bid No. '19/03/B – RFB for Motor Oils, Lubricants, Antifreeze and Related Products to multiple vendors.

Attachments: 1) Bid Tabulations for RFB '19/03/B.  
2) Bids  
3) RFB No. '19/03/B – RFB for Motor Oils, Lubricants, Antifreeze and Related Products.

**ATTACHMENT 1**

**Bid Tabulation**

RFB 19/003/B MOTOR OIL, LUBRICANTS, ANTIFREEZE AND RELATED PRODUCTS  
 BID EVALUATION

	Brewer Oil Preference Price	Conservancy Oil Preference Price	Honstien Oil Preference Price	Lonestar Truck Group Unit Price	Safety-Kleen Systems Unit Price	SC Fuels Preference Price	Stewart and Stevenson Unit Price	Summit Truck Unit Price	Wagner Equipment Unit Price
<b>ANTIFREEZE</b>									
DELO® E.L.C. Antifreeze/Coolant (50/50)	Per Gallon (55-Gallon Drum)	\$6.65	\$7.29	\$6.60	\$7.10	\$8.73	-	\$9.34	\$13.01
	Per Gallon (Bulk - 275 Gal)	\$6.65	\$6.97	\$6.08	\$7.02	\$8.73	-	\$9.79	-
DELO® X.L.C. Antifreeze/Coolant (50/50)	Per Gallon (55-Gallon Drum)	\$6.94	\$10.90	\$7.36	\$5.80	\$8.73	-	-	-
	Per Gallon (Bulk - 275 Gal)	\$6.94	\$10.90	\$7.36	\$5.60	\$8.73	-	-	-
<b>INDUSTRIAL OILS</b>									
Chevron Hydraulic Oil AW (ISO 46)	Per Gallon (55-Gallon Drum)	\$5.32	\$5.68	\$4.94	\$15.65	\$6.17	-	\$25.66	-
	Per Gallon (55-Gallon Drum)	\$5.75	\$13.47	\$9.21	\$14.70	\$17.67	-	\$19.81	-
Chevron RANDO HDZ (ISO 22, 32, 46, 68, 100)	Per Gallon (Bulk - 275 Gal)	\$5.61	\$11.40	\$9.21	\$14.20	-	-	-	-
Cetus® HiPerSyn® Oil (ISO 32)	Per Gallon (5-Gallon Pail)	\$26.11	\$34.77	\$29.51	\$14.20	-	-	-	-
Cetus® HiPerSyn® Oil (ISO 46)	Per Gallon (5-Gallon Pail)	\$26.11	\$34.77	\$28.86	\$14.20	-	-	-	-
Cetus® HiPerSyn® Oil (ISO 68)	Per Gallon (5-Gallon Pail)	\$26.11	\$34.77	\$29.90	\$14.20	-	-	-	-
Cetus® HiPerSyn® Oil (ISO 100)	Per Gallon (5-Gallon Pail)	\$26.11	\$34.77	\$28.86	\$14.20	-	-	-	-
Cetus® HiPerSyn® Oil (ISO 150)	Per Gallon (5-Gallon Pail)	\$26.11	\$34.77	\$29.96	\$14.20	-	-	-	-
Cetus® HiPerSyn® Oil (ISO 220)	Per Gallon (5-Gallon Pail)	\$26.11	\$34.77	\$30.88	\$14.20	-	-	-	-
Cetus® HiPerSyn® Oil (ISO 320)	Per Gallon (5-Gallon Pail)	\$26.11	\$34.77	\$29.96	\$14.20	-	-	-	-
Cetus® HiPerSyn® Oil (ISO 460)	Per Gallon (5-Gallon Pail)	\$26.11	\$34.77	\$30.23	\$14.20	-	-	-	-
<b>AUTOMATIC TRANSMISSION FLUID</b>									
Chevron ATF + 4	Per Quart (Case)	\$2.84	\$2.85	\$5.05	\$3.35	\$5.16	-	\$6.81	-
	Per Quart (Case)	\$1.92	\$2.05	\$2.31	-	-	-	-	-
Chevron ATF MD-3	Per Gallon (55-Gallon Drum)	\$8.00	\$6.65	\$7.79	\$42.99	-	-	-	-
	Per Gallon (55-Gallon Drum)	\$6.00	\$5.89	\$6.98	\$41.00	\$6.15	-	\$11.85	-
Chevron Synthetic ATF MV Dexron VI	Per Quart (Case)	\$2.84	\$2.85	\$4.90	\$3.35	\$5.22	-	-	-
	Per Quart (Case)	\$6.49	\$7.41	\$8.36	-	\$15.23	-	\$14.15	-
DELO® Syn ATF HD	Per Quart (Case)	-	\$14.25	-	-	-	-	-	-
	Per Gallon (55-Gallon Drum)	\$21.77	\$34.20	\$26.79	\$19.97	\$36.50	-	-	-
	Per Gallon (Case)	-	\$53.20	-	\$37.00	-	\$29.88	\$38.72	-
Transynd (Allison Transmission)	Per Gallon (55-Gallon Drum)	\$21.77	\$35.34	\$37.24	\$36.00	\$20.52	\$31.75	\$39.72	-
	Per Gallon (55-Gallon Drum)	\$21.77	\$34.01	\$32.82	\$35.00	\$19.97	\$27.64	\$34.76	-
	Per Gallon (Bulk - 275 Gal)	\$21.77	\$33.06	\$32.82	\$32.00	\$37.15	\$27.64	-	-
<b>MOTOR OILS</b>									
DELO® 400 XLE SAE 10w30 (Synblend)	Per Gallon (Case)	\$10.07	\$16.06	\$11.59	\$26.99	\$6.23	\$17.94	\$22.98	-
	Per Gallon (55-Gallon Drum)	\$7.15	\$8.79	\$9.74	\$17.99	\$7.49	\$12.85	-	\$14.78
DELO® 400 SDE SAE 15w40	Per Gallon (Bulk - 275 Gal)	\$6.36	\$8.79	\$9.03	\$17.99	-	\$12.35	-	-
Chevron Havoline Synthetic (0w20)	Per Quart (Case)	\$3.29	\$2.47	\$3.56	\$5.60	\$3.25	\$4.75	-	-
Chevron Havoline Synthetic (5w20)	Per Quart (Case)	\$2.69	\$2.47	\$3.81	\$5.70	\$3.25	\$4.75	\$8.98	-
Chevron Havoline Synthetic (5w30)	Per Quart (Case)	\$3.03	\$2.47	\$3.68	\$3.75	\$3.25	\$6.02	-	-
Chevron Havoline Synthetic (10w30)	Per Quart (Case)	\$2.69	\$2.47	\$5.30	\$4.30	\$2.75	\$4.75	-	-
Chevron Havoline Synthetic (5w40)	Per Quart (Case)	\$4.25	\$3.33	\$4.74	\$5.86	\$4.75	\$4.75	-	-
Mobil Synthetic (80w90)	Per Gallon (55-Gallon Drum)	\$14.17	-	-	\$22.50	\$15.01	-	-	-
<b>GEAR/DRIVE OILS</b>									
DELO® Gear EP-5 (SAE 80w-90)	Per Quart (Case)	-	\$3.42	-	\$6.80	-	-	-	-
	Per Gallon (55-Gallon Drum)	\$8.26	\$9.15	\$14.51	\$39.00	\$13.43	\$16.80	\$17.50	-
DELO® Gear EP-5 (SAE 85w-140)	Per Quart (Case)	-	\$5.04	-	-	-	-	-	-
Chevron DELO Gear Oil (SAE 80w-90)	Per Gallon (55-Gallon Drum)	\$8.64	\$15.37	\$15.51	\$5.80	\$13.58	-	-	-
	Per Gallon (55-Gallon Drum)	\$8.26	\$15.37	\$18.58	\$29.00	\$13.43	\$16.86	\$27.27	-
DELO® TorqForce® (SAE 10w)	Per Gallon (55-Gallon Drum)	\$6.96	\$10.79	\$13.26	\$10.59	\$11.66	-	\$16.80	-
	Per Gallon (Bulk - 275 Gal)	\$6.96	\$9.69	\$9.99	-	-	-	-	-
DELO® TorqForce® (SAE 30w)	Per Gallon (55-Gallon Drum)	\$8.06	\$10.79	\$12.94	\$12.05	\$11.66	-	-	-
	Per Gallon (Bulk - 275 Gal)	\$8.06	\$9.69	\$10.13	-	-	-	-	-
<b>GREASE</b>									
DELO® Grease EP (#2)	Per Ounce (14 oz Tube - Case)	\$0.14	\$0.27	\$0.19	\$0.21	\$0.24	\$0.33	-	-
	Per Pound (Quarter Drum)	\$1.99	\$3.52	\$2.80	\$14.10	\$3.58	-	\$3.61	-
<b>MISCELLANEOUS FLUIDS</b>									
Starting Fluid (50% Ether)	Per Can (Case)	\$1.63	\$1.75	\$1.51	\$2.49	-	\$1.91	\$2.41	-
	Per Ounce (12oz Bottle - Case)	\$1.26	\$0.12	\$0.08	-	-	-	-	-
Power Steering Fluid	Per Quart (Case)	\$2.55	\$2.70	-	\$4.40	-	-	-	-
	Per Gallon (Case)	-	\$7.84	-	\$15.60	-	-	-	-
Diesel Exhaust Fluid (DEF)	Per Gallon (2.5 Gallon Container)	\$2.78	\$2.66	\$2.89	\$6.99	\$5.68	\$4.76	\$7.50	\$7.64
	Per Gallon (Bulk)	\$1.28	\$1.05	\$1.40	\$6.89	-	-	-	-
DOT 3 Brake Fluid	Per Quart (Case)	\$3.90	\$3.09	\$1.18	\$5.40	-	-	-	-
	Per Gallon (Case)	\$15.11	\$12.11	\$11.12	\$19.10	-	-	-	-
Non-Chlorinated Brake Parts Cleaner	Per Can (Case)	\$1.68	\$2.03	\$1.75	\$2.99	-	-	\$2.50	-
Howe's Diesel Conditioner and Anti Gel	Per Can (Case)	\$5.70	\$3.71	\$5.66	\$11.99	-	-	-	-

\*Items in BOLD represent those who supply the specified product.